



Incentive Compensation Management

Today, EvolveICM stands alone as the industry's most flexible and robust commissions solution, servicing all lines of business and all sales channels.

Module Features



Accurate, Compliant and On-Time commission payments: Over 50 US Health Plans trust EvolveNEXT to calculate complex commission payments accurately, pay them on schedule, and always stay CMS compliant.



Improved Sales Relations: Brokers and Agencies can access top quality reports, tools, and data through the Evolve Portal: Detailed Commission Statements, Book of Business, Application Status, Payment History, end of year tax documents, performance analytics, and much more.



One Stop Shop: EvolveICM is natively integrated with all other Evolve modules: Web Enrollment, Lead Management, HRA and SOA, Marketing Material orders, Ticketing system, self service hierarchy changes and more.

EvolveICM at a Glance

- Evolve calculates all health care lines of business for external, internal, and hybrid sales channels
- Fastest calculations in the industry (\$1 million calculates in 5 minutes).
- 50+ Health Plans use ICM to calculate and pay their commissions
- 15,000+ Agencies and 250,000+ Agents under management
- 20 million+ members under management
- \$3 billion in commissions calculated in 2023



Complex Hierarchy Management

- Unlimited hierarchy levels
- Ability to have multiple active hierarchies at once based on configurable criteria
- Ability to assign commissions at every hierarchy level
- Self-service Portal hierarchy change system



Commissionable Event Management

- Y1 payment settings
- Original effective date and upline date inheritance rules
- Contract & Plan change rules
- Broker and Broker Type change rules



Book of Business Transfers

- Date driven manual Book of Business Transfer feature (move full or partial BoBs)
- Automated and configurable BoB inheritance
- Ability to make manual AOR changes



Commission Statements

- Automatically create detailed commissions statements and publish them to the Broker portal when calculations are approved
- Separate tabs for summary, MA initial and renewal detail, charge-backs, adjustments, true-ups, group commercial, bonuses, HRA/VBE payments and miscellaneous payments



Complex Group Commercial Commissions

- Ability to configure initial and renewal Group Commission payments by group size, state, region, payment type, and more
- Calculate payments for Dental, Vision, and other ancillary products



Reporting and Analytics

- 250+ out of the box commissions related reports
- Detailed transactions reports for initials, renewals, internal, external, HRA/VBE, miscellaneous and withheld payments
- Numerous analytical tools for payment auditing and reconciliation like hierarchy and team visio